

August 4, 2011

Dear Land Economics Foundation Board of Directors,

Attached you will find the financial reports for the quarter ending June 30, 2011.

I have included an executive summary report with your financials. This report is a basic narrative regarding your financial statements and will be provided on a quarterly basis going forward. This report summarizes key items on your balance sheet and discusses major items on the income statement, including variances from budget and an analysis of performance year to date.

Feel free to contact me with any questions or concerns.

Sincerely,

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# **LAND ECONOMICS FOUNDATION**

## **EXECUTIVE SUMMARY**

### **FOR THE SIX MONTHS ENDING JUNE 30, 2011**

#### **BALANCE SHEET**

The balance sheet reflects total assets of \$438,228. This is an 18% increase over the same period last year. The majority of the assets are in the form of cash and investments. LEF currently has a checking account with American Chartered Bank with a balance of \$53,417 and \$380,688 invested in two different funds with Vanguard.

Total liabilities are \$1,608 in the form of accounts payable. \$1,518 of this has been recorded as a payable since January 2010. It is recommended that this amount be removed from the balance sheet.

Total Capital is \$436,619, which includes \$45,833 year to date income.

#### **INCOME STATEMENT**

##### **REVENUES**

Total revenues for the second quarter are \$21,994, compared to \$352 for the same period last year. Year to date revenues are \$47,868 compared to \$37,566 for the same period last year. This improvement comes from two revenue line items – investment income is \$5,700 better than last year, and member contributions are up by about \$5,000.

##### **EXPENSES**

Second quarter expense are \$1,990 and relate mainly to officer travel. The prior year total expense were \$5,910, however the accounting and audit fees were paid in the second quarter of 2010 and have not yet been paid this year. Total year to date expenses are \$2,035 on a budget of \$30,950. Grant expenses of \$25,000 have not yet been incurred this year.

##### **NET INCOME**

Net income for the year is \$45,832 compared to \$31,549 same period last year. This improvement is due to the reasons outlined above.



Land Economics Foundation  
Balance Sheet  
June 30, 2011

	Current Year	Prior Year
<b>ASSETS</b>		
<b>Current Assets</b>		
Checking - American Chartered	\$ 53,416.76	\$ 35,638.08
Vanguard- 500 Index Fund	257,736.69	217,251.26
Vanguard- Total Bond Index	122,952.33	118,614.09
Accounts Receivable	4,122.00	397.00
	438,227.78	371,900.43
<b>Property and Equipment</b>		
	0.00	0.00
<b>Other Assets</b>		
	0.00	0.00
<b>Total Assets</b>	\$ 438,227.78	\$ 371,900.43
<b>LIABILITIES AND CAPITAL</b>		
<b>Current Liabilities</b>		
Accounts Payable	\$ 1,608.49	\$ 1,518.49
	1,608.49	1,518.49
<b>Capital</b>		
Beginning Equity	338,832.78	338,832.78
Retained Earnings	51,953.69	0.00
Net Income	45,832.82	31,549.16
	436,619.29	370,381.94
<b>Total Liabilities &amp; Capital</b>	\$ 438,227.78	\$ 371,900.43

Land Economics Foundation  
Income Statement  
For the Six Months Ending June 30, 2011

	Current Quarter	Prior Year Quarter	Year to Date	Prior Year YTD	Current Year Total Budget	Variance
<b>Revenues</b>						
Members Contributions	\$ 19,013.00	0.00	\$ 30,217.00	25,019.00	32,000.00	(1,783.00)
Investment Income	1,210.24	2,044.03	3,343.75	3,973.17	8,500.00	(5,156.25)
Change in Value of Investments	1,770.96	(1,691.85)	14,307.34	8,574.32	0.00	14,307.34
<b>Total Revenues</b>	<b>21,994.20</b>	<b>352.18</b>	<b>47,868.09</b>	<b>37,566.49</b>	<b>40,500.00</b>	<b>7,368.09</b>
<b>Expenses</b>						
Accounting & Audit	0.00	3,810.14	0.00	3,810.14	750.00	(750.00)
Officer Travel	1,500.00	2,000.00	1,500.00	2,000.00	4,000.00	(2,500.00)
Bank Fees	90.36	100.54	135.27	207.19	0.00	135.27
Grants	0.00	0.00	0.00	0.00	25,000.00	(25,000.00)
Miscellaneous Expense	400.00	0.00	400.00	0.00	1,200.00	(800.00)
<b>Total Expenses</b>	<b>1,990.36</b>	<b>5,910.68</b>	<b>2,035.27</b>	<b>6,017.33</b>	<b>30,950.00</b>	<b>(28,914.73)</b>
<b>Net Income</b>	<b>\$ 20,003.84</b>	<b>(5,558.50)</b>	<b>\$ 45,832.82</b>	<b>31,549.16</b>	<b>9,550.00</b>	<b>36,282.82</b>