

**The LAI PathFinders Club**

***“The Path to the Pin”***

**LAI is a membership organization that requires a minimum of 10 years of experience in land use development. Additionally one must be nominated by a member, which can take many years to achieve.**

**The PathFinders Club is a selective club created for individuals who do not yet meet membership criteria. The group consists of working professional in related land economics fields on the path to full membership.**

* The annual club fee is $75 and includes at least six exclusive meetings with other PathFinders who are like-minded, motivated individuals on the path to success.
* Meetings will alternate between two types of events:
  + Celebrity Mingling formats will emphasize networking with a “Celebrity” LAI Full Member in a progressive environment.
  + Professional Development formats will focus on the soft skills of success not always taught in school as well as an engaging guest speaker on a relevant topic.

Additional benefits of PathFinder Membership will include:

* Exclusive access to the PathFinder internal referral database.
* Introductions to Full LAI Members through a member of the PathFinder Steering Committee.
* The opportunity to attend LAI regular membership meetings at the discounted full member’s rate.

**PathFinder Core Mission and Values**

1. To provide a cost-effective way to connect to an exclusive and “in the know” group of up-and-coming professionals with a primary focus on land use and economics.
2. To provide a personal and intimate setting that is conducive to establishing and growing an effective and seasoned network of like-minded professionals in related land use fields.
3. To facilitate continuous self-improvement that will further the education of our members, with the goal of advancing their careers.
4. ****To give back to our related land economics industries and communities through volunteerism, thereby distinguishing the group as active, contributing members of the land economics eco-system.

**If you or someone you know may be interested in getting involved in the PathFinders please have them contact us at:**

[**PathFinders@lai-phx.org**](mailto:Pathfinders@lai-phx.org)[**http://www.lai-phx.org/?page=PathFinders**](http://www.lai-phx.org/?page=PathFinders) **or find us on LinkedIn at LAIPathFinders.**